



GROWTH TRACKER

Overview Guide

Your Online SME Portal

Supplier Development **Sorted**



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Spending heaps of time identifying, monitoring and reporting on **SMEs** for your **Enterprise and Supplier Development Programmes**?





Here are **5 ways** our
platform can help...

01

Immediate **Supplier Development** Points



You'll **qualify for 100%** of available points the day you subscribe.



02

SME Database with Access to over 800 vetted SMEs



Our **Procurement Database** spans all sectors and comprises vetted and supported SMEs able to meet many of your procurement requirements.



03

Effortlessly monitor supported SMEs in real-time



You and your colleagues are able to log into a **secure, company branded dashboard** which provides a real-time view of the SMEs you support.



04

Create **Access to Market** exposure for your supported SMEs



Our platform is utilized by many of SA's largest brands with **R3bn in procurement spend** and **R1bn in investment funding** received by our SMEs to date.



05

Generate branded Reports on the fly



You are able to **Customize** your **reports** to your convenience, which are white labelled in your company's branding.





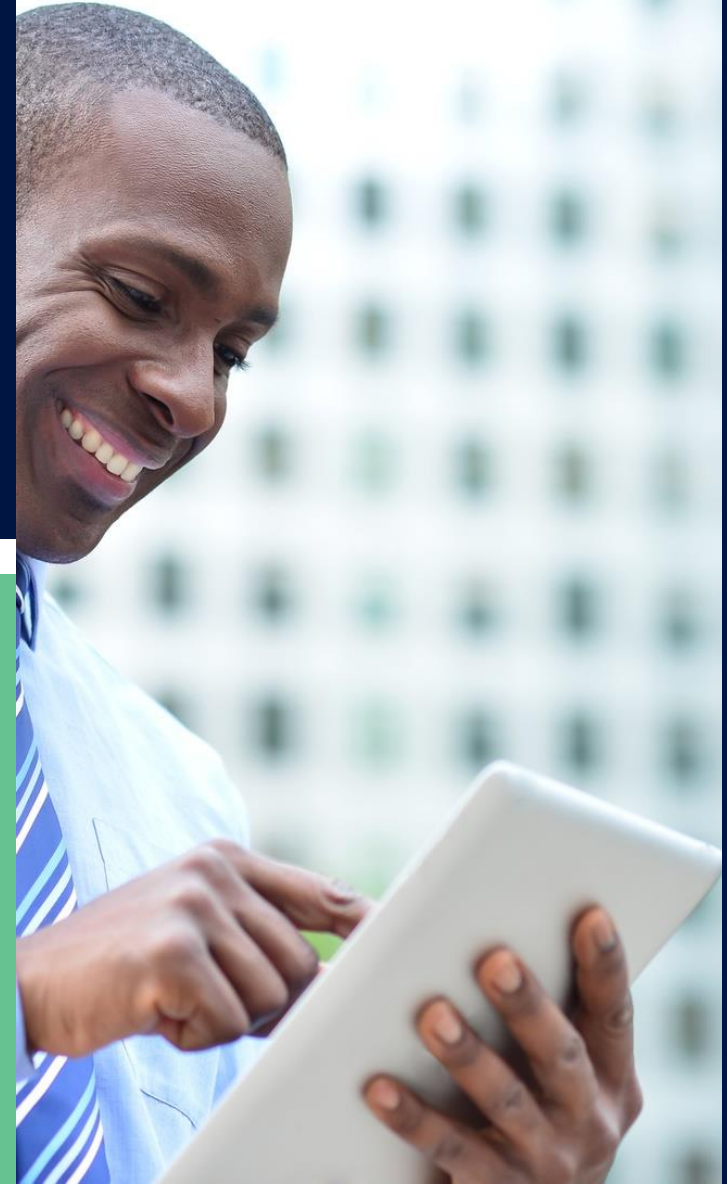
800 SMEs

In our Procurement Database across all sectors



R3bn

Access to market reported for supported SMEs





155 Clients

Corporate users from SA's largest brands



11,000

New jobs reported for supported SMEs





100%

Immediate Supplier
Development points



54 Mentors

Appointed to support
listed SMEs



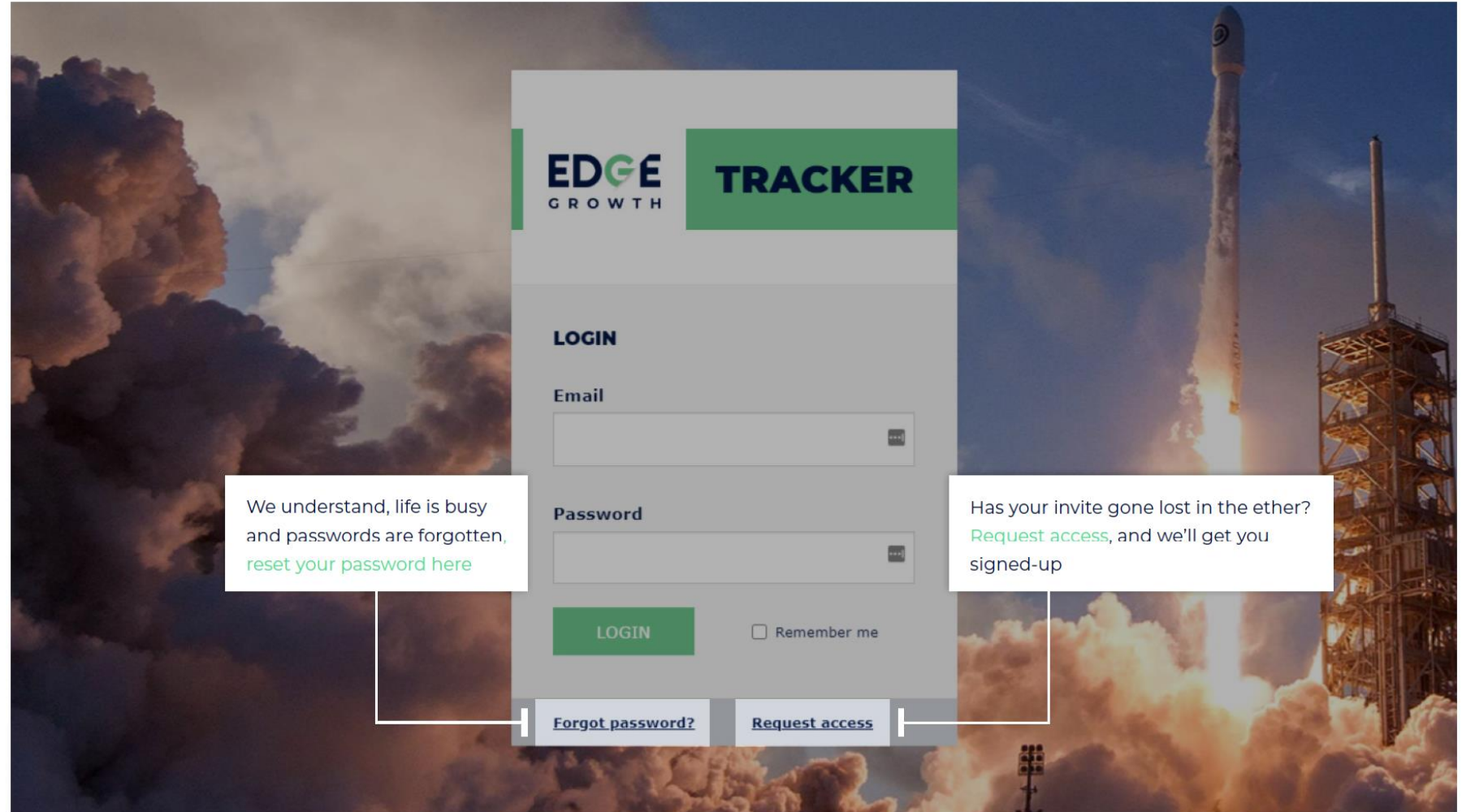


How our **platform**
works for you...

LOGIN

& ACCOUNT ACCESS

Until autonomous DNA account verification is invented, we'll have to rely on user sign-in credentials.



All Users receive an email invitation, with a url to register. These registration links are valid for 72 hours; Should your link expire or not find it's way to you, contact our support team to re-send a new link.

YOUR USER PROFILE

What's your name?
Can we get your number?
These are details we require;
details we will only use for
good.



The screenshot shows the 'MY PROFILE' page in the EDGE GROWTH TRACKER system. The page is divided into several sections:

- Navigation Menu (Left):** Includes links for DASHBOARD, ENTERPRISES, FUNDS, PROGRAMMES, CORPORATES, MENTORS, SETTINGS, and REPORTS.
- Header:** Shows the user's name 'RJ user Test' and 'Rochelle Enterprise' with a dropdown menu containing 'My profile', 'Change password', and 'Log out'.
- BASIC INFORMATION:** Contains input fields for Name (*), Surname (*), Email (*), and Confirm Email (*). The email address is 'danielle.lazarus@dreamsmiths.com'. A note states: 'The email address is used to access the system and for email notifications.'
- Profile Picture:** A section with a placeholder image and buttons for 'SELECT PHOTO' and 'REMOVE PHOTO'. A note below states: 'The photo should be at least 512px x 512px in size.'
- CONTACT INFORMATION:** Contains input fields for Cellphone and Office telephone. A note below states: 'The number should be exactly 10 digits long, and only contain numerics. Example 0848764321'. There is also a dropdown menu for 'Office' with options: Cape Town, --Please Select--, Cape Town, and Johannesburg. A note below states: 'The number should be exactly 10 digits long, and only contain numerics. Example 0216712658'.
- Buttons:** 'SAVE' and 'CANCEL' buttons are located at the bottom of the form.

We encourage our Clients to load as many users as possible, especially teams who support or procure from SMEs. Your users can load a picture to customise their profile. So go ahead, upload that selfie, logo or icon.

SME DATABASE

Browse our SME Database by sector, location and size to find the perfect fit for your procurement needs.



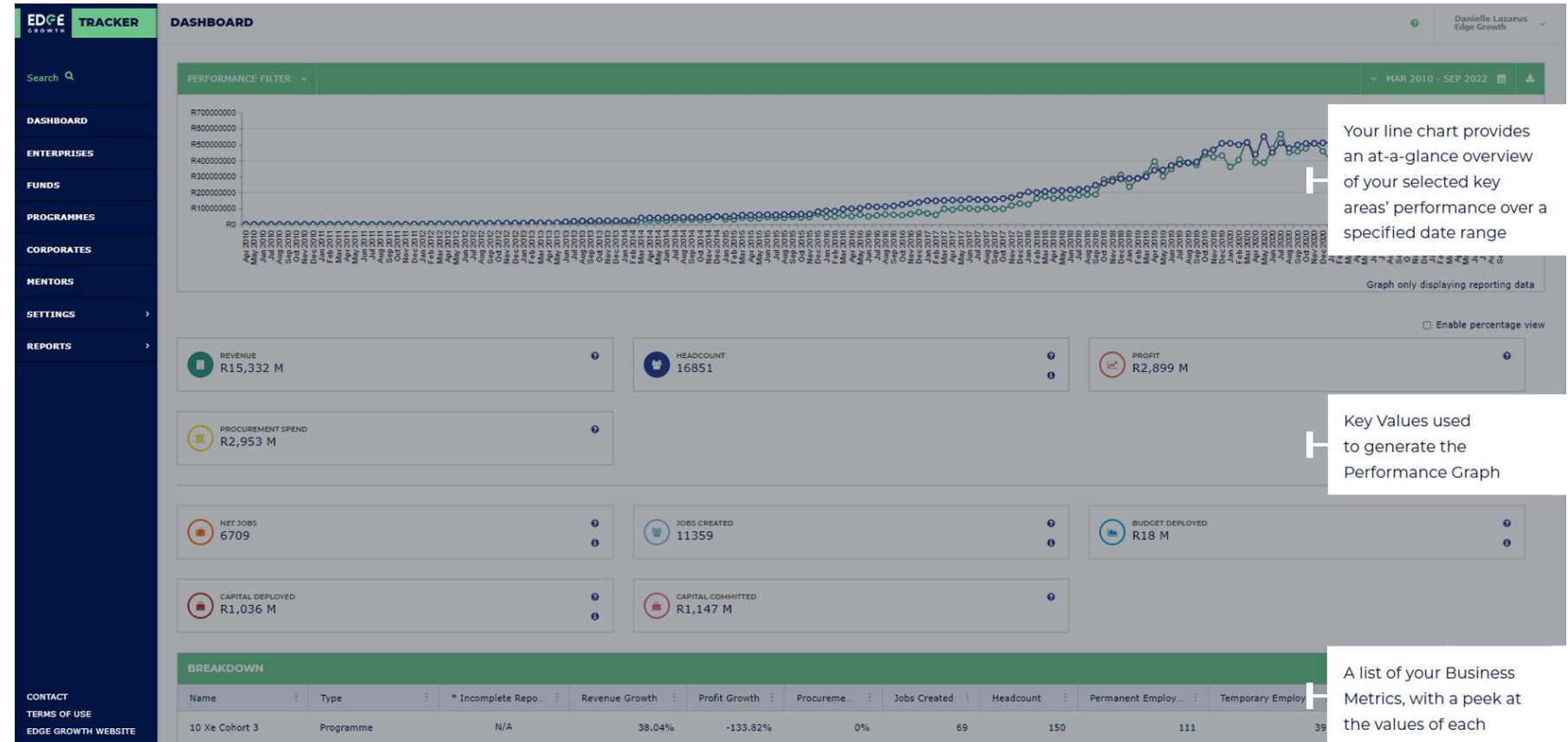
The screenshot shows the 'ENTERPRISES' section of the EDGE GROWTH TRACKER. The interface includes a sidebar with navigation options like DASHBOARD, ENTERPRISES, FUNDS, PROGRAMMES, CORPORATES, MENTORS, SETTINGS, and REPORTS. The main content area displays a table of enterprises with columns for Name, Industry, BBEE Level, and Status. Callouts highlight key features: a filter toggle for the 'Industry' column, a dropdown menu for an enterprise (Noah Capital Markets) showing options like Performance, Overview, Reports, Documents, Users, and Edit, and a callout pointing to the enterprise name.

Name	Industry	BBEE Level	Status
Nifty Marketing Group (Pty) Ltd		4	1 Active
Nizole ikhaya (Pty) Ltd		1	1 Active
Nkosi Carpets	Other		
Noah Capital Markets		11	2 Active
Noble Commercial Services	Consulting	7	2 Active

Our SME Database is easy to use and contains hundreds of qualifying SMEs across sectors. Use our search and filter functions to find the perfect SME supplier for your requirements.

YOUR IMPACT DASHBOARD

One size does not fit all.
White label your
Dashboard with your
brand and tailor it to fit
your needs using the
built-in dials, toggles
and filters.



Your Dashboard summarises the growth and impact of the SMEs you support. You can white label your Dashboard to reflect your brand and adjust the content to suit your needs. How's that for beauty and brains?

YOUR SMEs

View the performance of the SMEs you're supporting. These are the train tracks to accelerated growth. All aboard, next stop, business sustainability and success.



The screenshot shows the 'EDGE GROWTH TRACKER' interface for 'ENTERPRISES > ACOUSTEX TRIM'. The user is logged in as Danielle Lazarus. The interface includes a navigation menu on the left with options like DASHBOARD, ENTERPRISES, FUNDS, PROGRAMMES, CORPORATES, MENTORS, SETTINGS, and REPORTS. The main content area is divided into several sections:

- PERFORMANCE OVERVIEW**: A summary section with a list of metrics:
 - 1: Performance – Enterprise specific dashboard with various filters and metric cards
 - 2: Overview – Contact details, top level metric cards and associate funds and programmes
 - 3: Reports – Create and view Enterprise and Mentor reports
 - 4: Documents – View relevant documents such as B-BBEE certificates, Registration documents
 - 5: Users – View of associated users for specific enterprise
- CONTACT INFORMATION**:
 - REGISTRATION NUMBER: 2009/009643/07
 - OFFICE TELEPHONE: 0414074111
 - WEBSITE: <https://www.acoustex.co.za>
 - HEAD OFFICE ADDRESS: Bennett Street, Neave Township, Port Elizabeth, Eastern Cape, 6001
 - KEY CONTACT: George Yerolemou, 0825692065, gyerolemou@ilithepe.com
- METRIC CARDS**:
 - HEAD COUNT: 52
 - SME Type: QSE
 - Black Ownership: 73.1%
 - MATURITY INDEX: 86 % (with a trend indicator)
 - CAPITAL COMMITTED: R26300000
 - CAPITAL DEPLOYED: R26300000
- PRODUCT AND SERVICES**: Felt Products, Auto body Repairs
- ABOUT**:

Acoustex is a Port Elizabeth-based Manufacturer and Supplier to the Automotive Assembly industry. Acoustex is wholly-owned by Ukuvula Investment Holdings, a Broad-Based Black Economic Empowerment investment company.

Acoustex Trim, a manufacturer and supplier of Trim products, has now been incorporated into the Acoustex Neave Township operation.

Acoustex supplies quality Sound Deadeners, Moulded Insulation parts, Carpets, Parcel Trays, Tailgate Covers, Back Panel components and Extruded products to all Automotive Assembly customers across South Africa. The Company employs 140 team members, drawn from the surrounding residential areas. Acoustex Trim received funding from the VWSA BEE Initiatives Trust in February 2017 becoming the Trust's first investment.

Keeping close to the SMEs you support has never been easier. Our SMEs upload their profile information and complete brief, monthly reports to keep track of their business vitals. Their assigned business mentors review each SME report (excluding their mentor ratings) for completeness and validation.

BUSINESS MENTORS

Stay up to date with Mentors' status, availability, linked enterprises and ratings. Ratings are the new 'likes'. #ratemeplease.



The screenshot shows the 'EDGE GROWTH TRACKER' interface for 'MENTORS'. The left sidebar contains navigation options: DASHBOARD, ENTERPRISES, FUNDS, PROGRAMMES, CORPORATES, MENTORS (selected), SETTINGS, and REPORTS. The main content area is titled 'MENTORS' and has tabs for 'ACTIVE' and 'INACTIVE'. An 'ADD MENTOR' button is visible. Below is a table of active mentors with columns for Display Name, Enterprise, Availability, Province, Specialty, and Rating. A tooltip explains that ratings are from all enterprises that worked with mentors respectively. Another tooltip indicates that users can view/edit mentor profiles, timesheets, assigned enterprises, invites, and system access. A dropdown menu for the 'Rating' column shows options: Profile, Timesheet, Enterprises, Edit, and Deactivate.

Display Name	Enterprise ...	Availability	Province	Specialty N...	Rating
Jake Daniels				HR	Unrated
Conrad Mentor		5 0 hours p/w	Mpumalanga	HR, Marketing, Strategy	4.3
Daniel Smith		1 10 hours p/w	Free State	Marketing	Unrated
Danielle Jansen		1 10 hours p/w	Gauteng	Financial, HR, Strategy	
Rosie Wood				Marketing	
Dean Greunen		0 35 hours p/w	Western Cape	HR, Strategy, Training	Unrated

Browse and view our SME mentors by specialty, location, availability and rating. Our Mentors are required to review, update and approve monthly reports to keep track of their mentee SME enterprise vitals.

SUPPLIER DEVELOPMENT COMPLIANCE

Earn immediate
Supplier Development
Points when you
subscribe to the system.



ACCESS TO
FINANCE

ACCESS TO
MARKET

ACCESS TO
SKILLS

Our Platform promotes the procurement and support of qualifying Small and Medium Enterprises for the benefit of communities and nation. It also creates access to market opportunities for the SMEs you support.



Client Testimonials

A few of our
Clients



Client Testimonials

"The SME Database has helped us in finding qualified SME service providers, they provide an excellent service, we actually glad we have utilized the tool for the benefit of our company and for the benefit of SME's."

"We found a one-stop-shop SME supplier which has the same values as our business and with the bonus being that they are a Level 1 B-BBEE contributor. We hope that this relationship lasts for a very long time."

"The platform helps us to support good SMEs in the industry and enables us to focus on the ESD Fund's value chain."



Getting Started Has never been easier

Contact our support team now to help you set up your subscription, load your user profiles, and train your team to gain maximum benefit from our platform.



EDGE
G R O W T H

THANK YOU

To request login access, IT queries or training, please contact us at:

<https://tracker.edgegrowth.com>

010 001 3715 | tracker@edgegrowth.com

Investment Place Office Park, Hyde Park, Johannesburg ([Google maps](#))